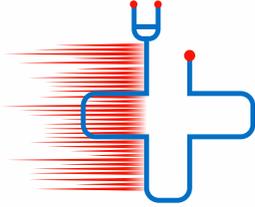


# PHARMATECH & HEALTH EAST AFRICA



# MEDICAL & LAB EAST AFRICA

5th Edition of International  
Exhibition Focused on  
**Pharmaceutical,  
API's, Medical,  
Surgical, Health, Care,  
Orthopaedic, Laboratory,  
Dental & Hospitals**

**19**  
WED

**20**  
THUR

**21**  
FRI

**AUG**  
2026

Diamond Jubilee Hall,  
Dar Es Salaam, Tanzania

[www.eastafricapharmed.com](http://www.eastafricapharmed.com)

ORGANISED BY



ORGANISING PARTNER



# ABOUT THE EXPO



The 5th Edition of Pharmatech & Health East Africa concurrently held with Medical & Lab East Africa, the Largest Pharmaceutical, Medical, Healthcare, Laboratory Related Exhibition in Tanzania will be taking place from the 19 -21 August, 2026 at the Diamond Jubilee Hall in Dar Es Salaam, Tanzania. The exhibition will be the gateway to the East African Business Community in Tanzania.

The event will be hosting Medical Professionals, Pharmacies, Hospitals, Health Organisations, Importers & Exporters, Decision Makers and Medical Practitioners from the East African Region in Tanzania. The show provides an immense opportunity to capture the untapped market of the East African Region. The show is organised by Exhibitions & Trade Services India Private Limited (ETSIPL) and Pharmaceutical Society of Tanzania (PST) are the Organising Partners of the Exhibition.

## MARKET OVERVIEW

1

Tanzania is the most linguistic diverse country in East Africa

2

Around 16% of Tanzania's GDP is formed by the export and import of goods and services

3

The vast majority of Pharma, Medical & Healthcare imports in Tanzania are dominated by India, Egypt, Switzerland, USA & South Africa

4

Tanzania's Pharma, Medical & Healthcare market is likely to experience robust growth in the coming years

5

Tanzania imports approximately 90% of its essential medicines and health supplies

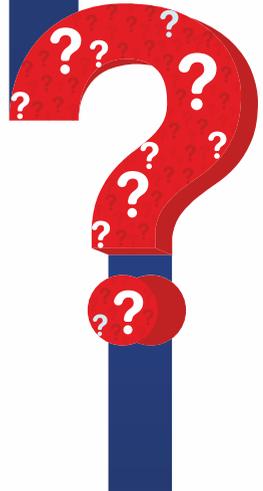
6

Forecast shows Tanzania's Pharma, Medical & Healthcare market would reach USD 900 Million by 2026



# WHY EXHIBIT?

- ◆ Promote your company to decision makers through numerous branding opportunities offered with each sponsorship and exhibitor package
- ◆ Platform for new product launch and branding opportunity
- ◆ Meeting point for senior Pharmaceutical, Medical and Healthcare Executives
- ◆ Audience Filtering and Match Making
- ◆ Access point to the market of Tanzania providing networking opportunity
- ◆ Rendezvous with Main Decision Makers and form alliances
- ◆ Benchmark your company's strength to leading companies in Tanzania
- ◆ Largest Upcoming Pharma, Medical and Healthcare show in Tanzania
- ◆ Direct Selling to Trade Intermediates
- ◆ Be a part of the unique conference programs



# SHOW STATISTICS



Exhibitors

**125+**



Countries

**8+**



Visitors

**3000+**



Visiting Buyers

**2000+**

# EXHIBITOR PROFILE



## ◆ Pharmatech & Health



### PHARMA

API & Drugs,  
Ingredients, Pharma  
Machinery & Packaging



### CARE

Home Care, Elder Care  
Facility / Products,  
Cosmetics and Beauty  
Care Products



### HEALTH

Health Food & Nutrition  
Products, Elder Fitness  
Product, Health  
Informatics



### HERBAL & AYURVEDA

Herbal Products &  
Medicines, Ayurveda  
& Wellness

## ◆ Medical & Lab



### MEDICAL

Medical Devices, Orthopaedic & Ophthalmic Equipment (Eyes) &  
Single -use Items, Medical Technology & Testing Devices, Assistive  
Device & Mobility Aid, Rehabilitation Equipment, Medical  
Disposables & Consumables



### SURGICAL

Surgical Equipments,  
Surgical Devices,  
Manufacturing  
Equipment & Parts



### LABORATORY

Labs, Laboratory &  
Diagnostic Equipment,  
Laboratory Glassware



### MEDICAL TOURISM

Hospitals, Nursing Home,  
Clinics & Medical  
Tourism Organisations





# WHY VISIT?

- ◆ **CONNECT**  
Connect with the exhibitors from various countries displaying the latest products in pharmaceutical, medical and healthcare
- ◆ **EXPLORE**  
Explore the various products on display from the industry of Pharma, Medical and Healthcare
- ◆ **REFORM**  
Reform with the latest trends in this segment gaining new plans to grow
- ◆ **COLLABORATE**  
Collaborate with sellers, buyers and associates doing business in the same industry
- ◆ **NETWORK**  
Network with the various professionals and dignitaries from the Pharmatech sector who will be a part of the expo
- ◆ **UPDATE**  
Update yourself with innovative and more advanced solutions to benefit your business

# VISITOR PROFILE

- ◆ **Hospital Administrators**  
Government Hospitals Private Hospitals Tertiary Care Clinics
- ◆ **Manufacturers**  
Equipment Manufacturers Reagent Manufacturers
- ◆ **Medical Consultants**  
General Physicians, Surgeons, Specialists, Super Specialists, Radiologists, Pathologists
- ◆ **Government Officials**  
Health and Safety officials Various Government Ministries Like, Health, Commerce, Finance, Industry etc
- ◆ **Officials from Medical Research Organisations**  
Scientists, Purchase Administrative
- ◆ Local Associations
- ◆ Lab Technicians
- ◆ Importers & Exporters
- ◆ Diagnostic Centre Owners
- ◆ Drug REGULATORY Authorities
- ◆ Foreign Commercial Corporations
- ◆ Pharma & Medical Institutions
- ◆ Medical Tourism Operators
- ◆ Venture Capitalists
- ◆ Pharmaceutical Retailers, Dealers and Distributors
- ◆ Purchase Professionals from Organized Pharmaceutical Chains



# ABOUT ORGANISER

## Exhibitions & Trade Services India Private Limited (ETSIPL)

Exhibitions & Trade Services India Pvt. Ltd. is an ISO 9001:2015 Certified Organisation with more than 10 years of experience in promoting and organising of trade exhibitions across the globe. We have registered offices in India and Uganda. At ETSIPL, we have experience of dealing in 150+ International Trade Fairs taking place in 35+ countries in Europe, Asia, Africa, America and Oceania. Through its global network, ETSIPL has presence worldwide with local partners situated in most of the continents and is professionally committed to deliver best exhibition services in the industry.



## The Pharmaceutical Society of Tanzania (PST)

The Pharmaceutical Society of Tanzania (PST) was established in accordance with the Societies Act Cap 337 and was registered on 30th January, 1967 with registration No 5162. PST represents all pharmacy professionals including Pharmacist, Pharmaceutical Technicians and Pharmaceutical Assistants. Our goal through Pharmatech & Health East Africa jointly with Medical & Lab East Africa is to provide opportunities to explore the untapped potential of Tanzania and other neighbouring countries in the East African Region.



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